TE WHAITI NUI A TOI TRUST 2023 NOVEMBER PANUI

Kia ora tatou whanau,

We held owner's hui in 2021 and 2022 and will not be holding a hui this year but we are issuing this panui to update you on our Trust activities.

In accordance with the Trust Order Peter White stood for re-election this year. Nominations were advertised closing on 30 September 2023 and as there were no further nominations Peter is automatically re-elected for a further 5 year term. Your other Trustees are Anaru Te Amo, Doug Rewi, and Renee Rewi.

We have decided to change our auditor and we are now using Silks Audit in place of BDO. Our long serving Secretary/Accountant Murray Patchell continues to manage our day to day finances and operations with support for bookkeeping and share registry services provided by Awhi Roopu Consultants Ltd in Rotorua and annual financial statements preparation by PKF Tauranga.

We are in a strong financial position and accumulating our resources for when the forestry lease expires in 2038 and we take over the full forestry operations. The first part of the forest will come back to us around 2028 when the Cyclone Bola plantings are harvested. In the meantime we are receiving full forestry rental of \$236,071 per year. This increased by 6.03% this year with the increase in the consumer price index.

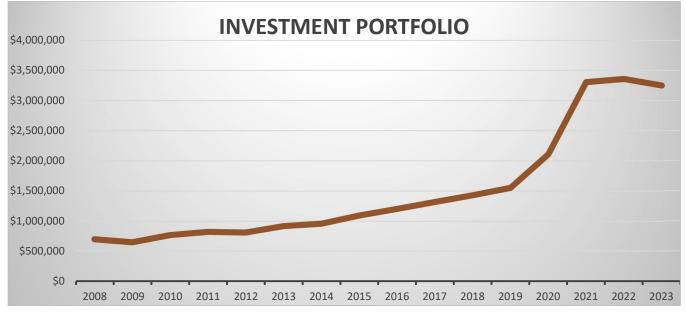
We continue to plan towards the return of the forestry in accordance with the strategic objectives outlined at last years AGM. Details can be found in the Annual Report which is on our website <u>www.tewhaiti.co.nz</u>

Recently the process of amalgamation of the Te Whaiti D block into Te Whaiti Nui A Toi Trust was completed. The area of 2.5457 ha is now part of the total Trust land block comprising 3,027.4799 ha. In due course the MLC will complete the merger of the owners' records which are the same owners anyway.

Owners may be aware that legal proceedings have been ongoing for some years in relation to a licence to occupy on part Te Whaiti Nui a Toi block (previously known as Te Tuturi). In February 2023 the NZ Appeal Court overturned the Maori Land Court and Maori Appellate Court decisions that the licence ended when the block came out of the Forestry lease. The Court decision means that the that the occupier can retain the original licence until 2066. However the precise terms of the licence are unclear and that matter has gone back to the court for determination.

INVESTMENTS

Reflecting global tensions the investment markets have produced mixed results over the last 2 years. Initially \$700,000 was invested in December 2008 in a mixed investment portfolio of bonds, property and shares locally and internationally through Private Asset Management Ltd



(Brent Sheather). Additional funds from the sale of Carbon credits totalling \$1,500,000 were added in 2020 and 2021. The value of the portfolio at 30 September 2023 was \$3,277,405.

Although the investment return for the year ended 31 March 2023 was -1.98% In the 12 months to 30 September 2023 the return was 5.5 %.

The annualized return from the portfolio since 2008 is 7.75% (income and capital).

This fund will ensure we have the capability to manage our own forest when it eventually comes back from the Crown.

FINANCIAL RESULTS

Income and Expenditure	2022	2023
Revenue		
Forest Rental	199,645	220,123
Investment Income	100,061	120,668
Forestry Proceeds	102,043	
	\$401,749	\$340,791
Less Expenses	129,909	121,449
Operating Surplus	\$271,840	\$219,342
Less Legal Costs not deductible		40,949
Less Tax	46,924	38,007
Net Surplus After Tax	224,916	140,386
Less Grants Paid(owners and education)	38,043	37,117
Net Surplus after Tax and Grants	\$186,873	\$103 <i>,</i> 269
Less Change in Investment Values	14,741	188,638
TOTAL NET SURPLUS (DEFICIT)	\$172,132	(\$85,369)

2023 SUMMARY OF RESULTS

These financial results are subject to audit which is underway.

The Trust received net \$100,061 from trees harvested in 2022. This one off increased the tax payable for that year. Operating costs have remained relatively constant. Bank interest rates

have been rising which will result in increased income. Legal costs were in relation to the Licence to occupy court proceedings.

Overall the Trust's Net Assets grew by 12.14 % in the year ended 31 March 2023 due to cyclical revaluation of land:

	2022	2023
Assets		
Bank accounts and Term Deposits	703,035	731,474
Investment Portfolio	3,353,475	3,244,095
Land	2,784,756	3,705,741
	\$6,841,266	\$7,681,310
Less Liabilities		
Taxation and prepayments	73,238	98,223
Unclaimed Dividends	53,747	53,537
	126,985	151,760
Net Assets	\$6,714,281	\$7,529,550

GRANTS

The Trustees recently approved the annual owner's grant, and this has been paid to owners who have supplied their address and bank account number to the Trust under the owners grant policy. Grant amounts are related to shareholdings with a minimum grant of \$50 that ensures even small fractional shareholdings receive a meaningful payment. If you have not received last years grant then please contact the share registry office below urgently as these will close off on 30 November 2023.

Applications for Education grants (2nd year tertiary and above) will be available from February 2024 online only through the Maori Education Trust. In 2022 we partnered with MET which means that students received increased grant amounts with a top from MET and other tertiary institutions that have come on board with tripartite agreements. In 2023 the total of \$5000 we allocated for to our 10 students ended up being \$7800 paid to them. The benefit is a reduction in costs by using the MET online portal. There will be a link to the online portal on our website from February and our grants can be accessed direct from the MET website www.maorieducation.org.nz

SHARE REGISTRY

The Trust ownership register holds 2812 owners names in it. However we only hold addresses for 541 owners. We need help to increase engagement with our owners.

We encourage you to reach out to whanau to either:

- 1. Do their Maori Land Court successions If shares are held in a deceased owners name or
- 2. If shares are in their own name then register with the Trust by downloading the registration form from our website.

Owners who register will receive the benefit of grants whether an owners grant or education grant or other grants or opportunities that may come available in the future. We treasure our whenua and encourage everyone to connect back to their origins.

WEBSITE

For information on the Trust and to download forms please visit <u>www.tewhaiti.co.nz</u>. Please share this with whanau and encourage those that have not done so to do successions.

We also encourage owners to make a Will to assist future successions and ensure your estate is distributed in accordance with your wishes.

Thank you for reading through this panui and we take this opportunity to wish you all a Mere Kirihimete and pray that you and your whanau remain safe.

Tena koutou katoa

/pelling

Anaru Te Amo Chairman November 2023

TRUST CONTACTS:			
Secretary:	Share Registry:		
Murray Patchell Karamea Professional Services Ltd Email: <u>murray.patchell@kpsl.co.nz</u> Ph: 027 245 4390	C/- Awhi Roopu Consultants 1227 Ranolf St, Rotorua, Phone 07 242 7228 Email: shareregister@arconsultants.co.nz		
Website: <u>www.tewhaiti.co.nz</u> .			

<u>OUR VISION</u> Connecting Te Whaiti Nui a Toi whanau with the whenua

MISSION

Securing financial sustainability and capability for Te Whaiti Nui a Toi whanau

<u>WHAKAPAPA</u>

For those who were For those who are For those yet to come